

NEW MEXICO SCHOOL BOARDS ASSOCIATION

THE FIVE DYSFUNCTIONS OF A TEAM

2017 FALL REGION MEETINGS

Absence of Trust

Dysfunctional Team

- Conceal weaknesses and mistakes
- Hesitate to ask for help or offer constructive criticism
- Hold grudges
- Dread meetings
- Find reasons to avoid spending time together

- Admit weaknesses and mistakes
- Ask for help
- Accept questions and input about their areas of responsibilities
- Give the benefit of the doubt
- Focus on results, not politics
- Offer and accept apologies without hesitation
- Look forward to meetings and other opportunities to work together

Fear of Conflict

Dysfunctional Team

- Team meetings are boring
- Politics and personal attacks are permitted
- Ignore controversial topics
- Waste time posturing and managing personal risk

- Have lively, interesting meetings
- Extract and exploit the ideals of all team members
- Solve real problems quickly
- Minimize politics
- Put critical topics on the table for discussion

Lack of Commitment

Dysfunctional Team

- Watches windows of opportunity close due to excessive analysis and unnecessary delay
- Breeds lack of confidence and fear of failure
- Revisits discussions and decisions again and again
- Encourages second-guessing among team members

- Creates clarity around direction and priorities
- Aligns the entire team around common objectives
- Develops an ability to learn from mistakes
- Takes advantage of opportunities in a timely manner
- Moves forward without hesitation
- Changes direction without hesitation or guilt

Avoidance of Accountability

Dysfunctional Team

- Creates resentment among team members who have different standards of performance
- Encourages mediocrity
- Misses deadlines and meetings
- Places an undue burden on the team leaders

- Ensures that poor performers feel pressure to improve
- Identifies potential problems quickly by questioning one another's approaches without hesitation
- Establishes respect among team members who are held to the same high standards
- Avoids excessive bureaucracy around performance management and corrosive actions

Inattention to Results

Dysfunctional Team

- Stagnates/fails to grow
- Rarely succeeds
- Loses achievement-oriented employees
- Encourages team members to focus on their own careers and individual goals
- Is easily distracted

- Retains achievementoriented employees
- Minimizes individualistic behavior
- Enjoys success and suffers failures acutely
- Benefits from individuals who sacrifice their own goals/interests for the good of the team
- Avoids distractions

The Positive Approach

- 1. Trust one another.
- **2**. Engage in unfiltered conflict around ideas.
- 3. Commit to decisions and plans of actions.
- 4. Hold one another accountable for delivering against those plans.
- 5. Focus on the achievement of collective results