

“Focus on Outcomes Not Inputs”

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Student outcomes don't change
until adult behaviors change.

1. Goal Setting

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Adopt goals

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Adopt goals that are SMART

Not SMART:

- We hope kids do good
- Math / Do Math / Learn Numbers / etc
- Get better at reading / Improve reading / etc

SMART:

- Percentage of [insert specificity] students who can do *[insert skill] on grade level* will increase from a% to b% by c date/time.

1. Goal Setting

Adopt goals that are SMART and that are only about student outcomes

Not Student Outcomes:

- Books / Buses / Bonds / Budgets
- Athletic Uniforms / Facilities / Logo Colors
- Teachers / Principals / Parents

Student Outcomes:

- **What students know or are able to do**
- Note: Nothing else whatsoever
- (Seriously, nothing else)

1. Goal Setting

Adopt goals that are SMART and that are only about student outcomes

2. Goal Monitoring

1. Goal Setting

Adopt goals that are SMART and that are only about student outcomes

2. Goal Monitoring

Receive goal monitoring reports

1. Goal Setting

Adopt goals that are SMART and that are only about student outcomes

2. Goal Monitoring

Receive goal monitoring reports in accordance with a monitoring calendar

1. Goal Setting

Adopt goals that are SMART and that are only about student outcomes

2. Goal Monitoring

Receive goal monitoring reports in accordance with a monitoring calendar for at least 50% of your board meeting time each month

0% - 5%

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